

IDRONECT – ‘is it a plane’ (IIAP)

A new partnership in the Belgian Drone Industry delivering Drones As A Service



IDRONECT
THE DRONE MANAGEMENT PLATFORM



Gent, May 1st 2019

On May 1st 2019 a new partnership was forged between **IDRONECT** – The Drone Management Platform and **is it a plane** (IIAP), a drone service company from Kortrijk (Belgium). The partnership is a first in a series of collaborations IDRONECT will announce in the coming weeks.

With more than 50 pilots flying under the flag of is it a plane (IIAP), spread across Flanders in Belgium, and a lot of drone projects coming their way IIAP was looking for an effective management tool. A tool that provides them with reliable support, highly efficient processes and a guarantee for safe flights. After some in-depth collaboration a special enterprise formula was developed for IIAP. For the first time ever, it includes the super fast InstantFlight feature. With this feature IIAP drone pilots can notify their flights to authorities with just one click, straight from the flight location.

IDRONECT CEO Tom Verbruggen:

“We are very happy with the IIAP partnership for their drone management support. We feel that strong partnerships are essential in today’s emerging drone market. The partnership with IIAP shows the enormous potential of IDRONECT as an enabling platform. With the IDRONECT Enterprise solution, IIAP will be able to present its **Drones As A Service** concept to its customers as a fully comprehensive package and as such giving it a strategic advantage.

IIAP became an Enterprise partner which gives them besides all the features we currently have, also custom support for its current and future drone projects. We see this partnership as a strong synergy.

New drone applications emerge on a weekly basis. With IDRONECT having over 45 unique features for drone flight support and still developing more we are best positioned worldwide to support these new drone businesses. Working together is key. More partnerships are being set up as we speak.”

Isitaplane COO Stefaan Degryse :

“IIAP has identified a need for combining forces when dealing with more complex drone projects. We provide the solution by offering a framework that guarantees 100% client satisfaction. Drone

pilots with different kinds of competences join our network that stretches from the coastline to Luxembourg, so we can cover the entire country.

We are offering a Drones as a Service turnkey-concept to our customers. Total peace of mind is the goal.

As we are offering our services to bigger companies and for tailor-made drone projects, we need to get excellent support and a guarantee of safety and quality. We found this in IDRONECT. By using IDRONECT for our drone missions, we get an A to Z support. It is super-easy to use and all our pilots are connected. The application is also continuously growing, just as the drone industry itself. We like the vision of IDRONECT which is 'Fly More'. This is exactly what we intend to do!

Furthermore the team at IDRONECT was able to help us out in getting specific functionalities that gives us an advantage when it comes to notifying flights to the authorities. This saves us a lot of time while we are ensured of the safety and legality of the flights.”

For more information:

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